

Economic Development

Economic development at Los Alamos National Laboratory (LANL) plays a significant role in strengthening communities through partnerships with industry, government, universities, and local business organizations.

Quick Facts

Los Alamos Connect

- 276 companies and entrepreneurs served since 2006
- 327 jobs created or retained
- \$11.2 million in new financing attracted

Small Business Technical Assistance Program

- 2,874 jobs created or retained since 2000
- In 2012 LANL and SNL invested \$4.5M helping 349 companies in 27 counties

LANL Major Subcontractors

- contributed more than \$3.5M in monetary and in-kind contributions to Northern New Mexico in 2011

Los Alamos Connect (Connect)

is the principal economic development investment by Los Alamos National Security, LLC (LANS), the company that manages LANL. Connect is a collection of investment, market research, technical assistance, and business coaching activities designed to help businesses reach the next level of success and create an entrepreneurial culture in Northern New Mexico.

Connect has served 276 companies and entrepreneurs since its inception in 2006. Our clients have attracted \$11.2 million in new financing and created or retained 327 jobs with salaries totaling \$9.8

New Mexico Small Business Assistance Program (NMSBA)

helps small businesses in New Mexico access cutting-edge technologies, solve technical issues, and gain knowledge from technical experts at Los Alamos and Sandia National Laboratories (SNL). This assistance is provided at no cost to the small businesses.

In 2012, the State of New Mexico, along with LANL and SNL, invested \$4.5M helping 349 companies in 27 counties solve their technical challenges through NMSBA.

Economic Impact of the Small Businesses related to NMSBA

Small Business Jobs Created/Retained	2,874
Average Salary	\$38,647
Increased Revenue	\$145.2M
Decreased Operating Costs	\$72.6M
New Funding/Financing Received	\$52.3M

“Los Alamos Connect helped HydroBio evolve from an environmental consulting business into a scalable commercial venture that will save millions of acre-feet of water and billions of dollars in energy costs.”





Rio Grande Neurosciences received a LANS Venture Acceleration Fund (VAF) investment to demonstrate the safety of their technology on traumatic brain injury patients and to conduct animal studies at University of New Mexico Hospital. "VAF has positioned our company to attract significant outside investment. The partnership with New Mexico's national laboratories and the University of New Mexico is the key to our success."

Economic and Business Development Partnerships

LANL is involved with the Northern New Mexico business community through economic development and business service partners. We partner with the following organizations:

- American Indian Chamber of Commerce
- Chama Chamber of Commerce
- Española Valley Chamber of Commerce
- Greater Española Valley Community Development Corporation
- Los Alamos Chamber of Commerce
- Sandoval County Chamber of Commerce
- Santa Fe Chamber of Commerce
- Small Business Development Centers
- Taos Chamber of Commerce
- Taos Entrepreneurial Network

LANL Major Subcontractor Consortium

LANL major subcontractors with contract awards of \$5 million or greater submit a Subcontractor's Regional and Community Development Plan to address economic development, education enrichment, and corporate citizenship in Northern New Mexico. The LANL Major Subcontractors Consortium enables these subcontractors to collaborate and increase the impact of their regional community development plans.

In FY 2011, the LANL Major Subcontractor Consortium contributed more than \$3.5M of monetary and in-kind contributions to enhance the economy, education system, and quality of life in Northern New Mexico.

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Herbs, Etc.

"I feel confident in the new, scientifically based standard that NMSBA helped me establish. In addition to making my products better and safer, I have experienced a positive impact on waste control, production, and cost."

LOS ALAMOS
National Security, LLC

Los Alamos National Laboratory is operated by Los Alamos National Security, LLC, a team composed of Bechtel National, the University of California, The Babcock & Wilcox Company, and URS for the Department of Energy's National Nuclear Security Administration.

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